



# What Clients Need to Know: Agent Metrics

Sponsored by the Illinois Association of REALTORS®

Today's consumers are on information overload and often believe they can accomplish the largest and arguably the most important transaction of their life without an expert to guide them. This course give the REALTOR® the tools to help their clients understand what they need to know to be informed, knowledgeable consumers as well as covers the legal and ethical requirements the REALTORS® have relative to their initial interviews.

**Instructor: Lynn Madison**

### CE Credit

3 hrs elective CE – RD-945

### Cost

\$39.00 NSBAR Members  
\$54.00 non-NSBAR Members

### Dates, Times & Location

Wednesday  
January 19, 2011  
1pm to 4pm

Barrington Area Library  
505 N. Northwest Highway  
Barrington, IL 60010

### Cancellation Policy

Cancellation requests, for any education course, must be submitted in writing via email to [education@nsbar.org](mailto:education@nsbar.org) no later than 48 hours before the class start time in order to receive a tuition refund. No exceptions will be made as NSBAR is still charged for your seat. We appreciate your cooperation.

Do you have disabilities that require special accommodations? If so, please identify your needs:

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## Agent Metrics Registration Form

Name: \_\_\_\_\_ MRED ID# \_\_\_\_\_

NRDS ID#: \_\_\_\_\_

Company Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Email Address: \_\_\_\_\_

\_\_\_\_ January 19, 2011

Bill Me (NSBAR Members ONLY)

Check payable to "NSBAR"

Credit Card, please circle one:          MasterCard          Visa          AMEX          DISC

Credit Card # \_\_\_\_\_

Exp date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Cardholder Signature: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Register online at: [www.nsbar.org/events.aspx](http://www.nsbar.org/events.aspx) or send form to:

NSBAR – ATTN: Education  
450 Skokie Blvd Bldg 1200  
Northbrook, IL 60062  
Fax: (847) 480-7362  
[education@nsbar.org](mailto:education@nsbar.org)

NOTE: NSBAR reserves the right to cancel or change any scheduled course at any time. Students enrolled in a course that is cancelled will be notified as far in advance as possible. Students have the option of getting a full refund or transferring into another course. Please note that NSBAR is not responsible for any out-of-pocket expenses (lodging, airfare, etc.) students may incur when a course is cancelled.